Quote Cost Check

WORKSHEET / Type in the shaded boxes or print a fresh copy.

Use one service estimate to align the office and field crew on the quoted amount and its two direct cost groups.

01 Work through the example

	Example	Your case
Quoted service amount	**1250**	
Budgeted labor	**420**	
Budgeted parts	**285**	

Calculation: first amount minus the second and third amounts

Quote less direct costs

This estimate leaves a contribution toward other costs. Confirm actuals after the job.

02 Make a handoff note

Estimate reference

Part price to verify

Person confirming labor

Quote Cost Check

PRACTICE TEST / Use the example values on page 1.

1. With the example values, what is the quote less direct costs?

- $545.00
- $548.00
- $553.00

2. If "Budgeted parts" changes from 285 to 310, with the other example values unchanged, what is the new result?

- $520.00
- $527.00
- $545.00

3. Which action makes the most sense for this example?

- Count the full quote as available earnings.
- Close the record and skip the next review.
- Agree on the scope behind both cost estimates.

What helped you, or what would you change?

Check your answers in Practice-and-Test.html for a score and an explanation of each answer. The PDF stores your selections when saved in a compatible PDF reader.